

Questions and Answers

IFB102521WA Interactive Flat Panels, Installation, Service and Training

1. How many panels for each screen size are you looking to purchase for the duration of the contract?

Answer: We cannot specify a minimum quantity.

2. What brands are you currently using?

Answer: Smartboards, Boxlight, Promethean, and ClearTouch

3. Will vendors be invited to present sample units and demonstrations after RFP closing?

Answer: After closing, awarded vendors can facilitate device training, etc.

4. Can multiple vendors be awarded on this contract?

Answer: Yes

5. Is a Shelby County Business License mandatory?

Answer: No

6. Will the district accept alternate sizes (ie: 85" instead of 86")?

Answer: Yes

7. On the pricing page 33, where it states "installation cost"; can you please define the scope? Is that cost exclusively for installation of the panel on the wall? Or does it include other services such as removing existing equipment, installing a PC, etc.

Answer: There is an initial installation cost, and there is a separate uninstall and reinstall cost (if required).

8. On page 35, where it states "Uninstall/Reinstall"; is that referring to interactive panels?

Answer: Yes

Will the reinstalled equipment be in the same building or would it need to be moved to a new location?

Answer: It varies depending on the situation. However, with most panels being purchased with stands now, wall mounting installations have declined tremendously.

9. On page 35, where it states "Projector": is that to uninstall and reinstall the projector or were you looking for a price on the projector? Are the projectors mounted on the ceiling? If it's for a new projector, could you tell us the distance the projector is from the screen, the dimensions of the screen, what cables are needed and their length? On page 35, where it states.

Answer: Projector is not required see addendum 1 posted on the Procurement website.

10. "PC Module"; is that pricing for the PC module to include imaging services?

Answer: The PC Module is not required see addendum 1 posted on the Procurement website

11. The bid mentioned a tiered volume pricing schedule; would the district be able to add a page to the IFB for how they'd like that priced?

Answer: Please refer to Page 33.

12. Does the district have a forecast of how many flat panels will be purchased initially?

Answer: We cannot specify a minimum quantity.

13. On page 35 (Pricing Continued), Uninstall/Reinstall is listed twice on the spreadsheet. Is this a typo or is the 1st Uninstall/Reinstall for the Flat Panel and the 2nd Uninstall/Reinstall for the Projector?

Answer: A projector is not required

14. Is there a MWBE participation requirement for this RFP?

Answer: There was no WMBE participation goal set for this solicitation.

15. Given that most panels have HDMI, USB, and VGA ports already built in, does SCS still require an additional wall box to be installed next to the panel for teacher's to plug their computer into?

Answer: Installation expectations will be communicated to successful bidders after awards have been announced.

16. To lower cost of product/install to SCS, would district allow panels to be drop shipped to schools in coordination with install to start within a week of delivery?

Answer: No

17. Would the district reconsider its Single Price spec Under Appendix A, 2. General Bid Requirements?

Answer: With each size, most manufacturers offer a more cost-effective model and one with more features that provides greater functionality to teachers. – Please respond based on Bid Specifications on Page 11 and minimum requirements on Page 12.

18. Under *Bid Specifications 1.0 Pricing Schedule 'A tiered (volume) pricing schedule discounted percentage for each tier (volume)'*: Can the District provide a preferred quantity tier?

Answer: **We cannot specify a minimum quantity.**

19. Will the district accept alternate sizes (i.e.: 85" instead of 86")? –

Answer: Yes